

Intell-a-Keeper™ Reporting System Generated E-Mail Samples

Tracking your Bookings without going Nuts! http://www.acorn-is.com 877-ACORN-99

When Intell-a-Keeper[™] is invoked by the guest, the following information will be provided to the innkeeper via an e-mail. This tracking information will also be stored in the Intell-a-Keeper[™] Reporting System Database for archival and reporting purposes.

Patent

If you are looking for definitions regarding the information generated in the E-Mails below, please refer to the Glossary located on the Intell-a-Keeper $^{\text{TM}}$ page under Services on http://www.acornis.com.

Method 1 (Guest makes an Online Booking)

---- Original Message -----

From: "Apache" apache@dedicated3.acorn-is.com

To: <rockymountainlodge@acorn-is.com> Sent: Sunday, March 12, 2006 4:28 AM Subject: Intell-a-Keeper: Online Booking

A visitor has made a reservation request / bookings from your online reservation system.

Time: 03-12-2006 04:28:02 MTN

Reservation ID = 731001

Referral #1

Viewed = 03-12-2006 03:41:07

Entrance Page = / Search Term = Query String =

Referral Host = www.bedandbreakfast.com

Referral Path = /colorado/rocky-mountain-lodge-cabins.html

 $\textbf{Referral} = \underline{\text{http://www.bedandbreakfast.com/colorado/rocky-mountain-lodge-cabins.html}}$

Referral #2

Viewed = 03-12-2006 04:10:54

Entrance Page = / Search Term = Query String =

Referral Host = www.bedandbreakfast.com

Referral Path = /ppf/photo/605981-09/ListingPhoto.aspx

Referral = http://www.bedandbreakfast.com/ppf/photo/605981-09/ListingPhoto.aspx

Referral #3

Viewed = 03-12-2006 04:15:28

Entrance Page = / Search Term = Query String =

Referral Host = www.bedandbreakfast.com

Referral Path = /ppf/photo/605981-09/ListingPhoto.aspx

 $Referral = \underline{http://www.bedandbreakfast.com/ppf/photo/605981-09/ListingPhoto.aspx}$

Referral #4

Viewed = 03-12-2006 04:15:31 Entrance Page = /bed.htm Search Term = Query String = Referral Host = direct hit Referral Path = Referral =

Method 2 (Guest is on the Phone with the Innkeeper and Online and Clicks Intell-a-Keeper™ Button)

---- Original Message -----

From: "Apache" apache@dedicated3.acorn-is.com

To: <cumberlandfalls@acorn-is.com>
Sent: Wednesday, March 08, 2006 12:58 PM
Subject: Intell-a-Keeper: Web Site Button

A visitor has clicked on the Intell-a-Keeper Button on your Web Site with the following name.

Time: 03-08-2006 12:58:00 MTN

Name: John Doe

Referral #1

Viewed = 03-08-2006 12:24:38 Entrance Page = /index.htm

Search Term = bed and breakfast in asheville

Query String = GooglePPC=Bed and breakfast Asheville

Referral Host = www.google.com

Referral Path = /search

Referral = http://www.google.com/search?hl=en&q=bed and breakfast in asheville

Referral #2

Viewed = 03-08-2006 12:45:13 Entrance Page = /index.htm

Search Term = bed and breakfast asheville north carolina

Query String = GooglePPC=asheville north carolina bed and breakfast

Referral Host = www.google.com

Referral Path = /search

 $Referral = \underline{http://www.google.com/search?hl = en\&q = bed} \ and \ breakfast \ as heville \ north \ carolina \ and \ breakfast \ as heville \ north \ carolina \ and \ breakfast \ as heville \ north \ carolina \ and \ breakfast \ as heville \ north \ carolina \ and \ breakfast \ as heville \ north \ carolina \ and \ breakfast \ as heville \ north \ carolina \ and \ breakfast \ as heville \ north \ carolina \ north \ n$

Referral #3

Viewed = 03-08-2006 12:50:40 Entrance Page = /index.htm

Search Term = bed and breakfast asheville north carolina

Query String = GooglePPC=asheville north carolina bed and breakfast

Referral Host = www.google.com

Referral Path = /search

Referral = http://www.google.com/search?hl=en&q=bed and breakfast asheville north carolina

Method 3 or 4 (Guest is not at a PC or sends a simple E-Mail request and is followed up via a link in the E-Mail confirmation)

---- Original Message -----

From: "Apache" <apache@dedicated3.acorn-is.com>

To: <rockymountainlodge@acorn-is.com>
Sent: Friday, March 10, 2006 7:24 AM
Subject: Intell-a-Keeper: E-Mail Confirmation

A visitor has clicked on the E-Mail Reservation Confirmation Link with the following name.

Time: 03-10-2006 07:24:50 MTN

Name: Jane Doe

Referral #1

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Viewed = 03-08-2006 13:46:03
Entrance Page = /
Search Term = Colorado Springs Lodge
Query String =
Referral Host = www.google.com
Referral Path = /search
Referral = <a href="http://www.google.com/search?hl=en&q=Colorado">http://www.google.com/search?hl=en&q=Colorado</a> Springs Lodge
Referral #2
Viewed = 03-08-2006 13:46:10
Entrance Page = /rates.htm
Search Term =
Query String =
Referral Host = Direct Hit
Referral Path =
Referral =
Referral #3
Viewed = 03-08-2006 13:46:45
Entrance Page = /bed.htm
Search Term =
Query String =
Referral Host = Direct Hit
Referral Path =
Referral =
Referral #4
Viewed = 03-09-2006 09:45:01
Entrance Page = /
Search Term = Pikes Peak Cabins or Lodge
Query String =
Referral Host = www.google.com
Referral Path = /search
Referral = http://www.google.com/search?hl=en&q=Pikes Peak Cabins or Lodge
Referral #5
Viewed = 03-09-2006 09:45:08
Entrance Page = /cottage.htm
Search Term =
Query String =
Referral Host = Direct Hit
Referral Path =
Referral =
Referral #6
Viewed = 03-09-2006 09:45:52
Entrance Page = /bed.htm
Search Term =
Query String =
Referral Host = Direct Hit
Referral Path =
Referral =
Referral #7
Viewed = 03-09-2006 09:47:13
Entrance Page = /bed.htm
Search Term =
Query String =
Referral Host = www.availabilityonline.com
Referral Path = /availtable.asp
Referral = http://www.availabilityonline.com/availtable.asp?un=teatime
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Referral #8 Viewed = 03-09-2006 09:47:43Entrance Page = /bed.htm Search Term = Query String = Referral Host = <u>www.availabilityonline.com</u> Referral Path = $\overline{\text{/availtable.asp}}$ Referral = http://www.availabilityonline.com/availtable.asp?un=teatime Referral #9 Viewed = 03-09-2006 09:49:46Entrance Page = /cottage.htm Search Term = Query String = Referral Host = www.availabilityonline.com Referral Path = /availtable.asp Referral = http://www.availabilityonline.com/availtable.asp?un=teatime Referral #10 Viewed = 03-09-2006 09:51:49Entrance Page = /specials.htm Search Term = Query String = Referral Host = Direct Hit Referral Path = Referral = Referral #11 Viewed = 03-09-2006 09:57:33Entrance Page = / Search Term = Query String = Referral Host = www.pikespeakareabnbs.com Referral Path = /rockymtn.html Referral = http://www.pikespeakareabnbs.com/rockymtn.html Referral #12 Viewed = 03-09-2006 10:02:00Entrance Page = /specials.htm Search Term = Query String =

Referral Host = Direct Hit

Referral Path = Referral =